



**RV Institute of
Technology and
Management®**

Affiliated to Visveswara
Technological
University, Belagavi

Approved by
AICTE,
New Delhi.

**Chaithanya Layout, 8th Phase,
JP Nagar, Bangalore,
Karnataka –
560076**

Department of Computer Science and Engineering

Date: 14-01-2022

Report on Technical Seminar on *Navigating Through The Start-Up Challenges*

Event Name	Technical Seminar on <i>Navigating Through The Start-Up Challenges</i>
Date	14 th Jan 2022
Venue	Online Google Meet Platform, meet.google.com/xfz-bhog-yob
Audience	82 from different branches 5 th Semester
Resource person	1. Mr. Raja Chanda

The Department of Computer Science and Engineering & Department of Information Science and Engineering have jointly organized a Technical Seminar/Webinar on Navigating Through The Start-Up Challenges. The seminar started with the welcome address and introduction of the resource person, Mr. Raja Chanda, Founder Director , Teksoft Labs Pvt Ltd. by Ms. Isha Verma, V Sem CSE student presided by Dr. Jayapal R, Principal, RVITM.

Mr. Raja Chanda is a Founder Director at Teksoft Labs Pvt Ltd. He is a Business Development professional with 27+years of IT industry experience across international, national & regional roles. He also has functional and leadership experience in selling IT services and products, account and alliance management.

He has worked with organizations like Sonata Software Lt and TCG Software Services for a period of over 20 years before getting bit by the start-up bug. Since 2015 he has been a part of three Software Services start-ups where he was primarily responsible for business acquisitions, partnerships & alliances and marketing.

Currently, he is a part of the Leadership team driving strategy & growth. He helps develop and execute the partner ecosystem across OEMs (Original Equipment Manufacturers) & Alliances. Besides this, he represents the face of the organization as speaker at various industry events.

In his valuable speech he told students how they started their own set leaving a well settled job. He discussed about the pros and cons of business. He also talked about his start up journey throughout. He told them about young Entrepreneurs of India. He discussed how they can explore ideas and convert them into opportunities, what issues and problems they have to face and how they can resolve them, how additional investors and fundings can be acquired for the business and its needs.

The event concluded after a Q & A session followed by Vote of thanks by Akash Kiran, V sem ISE student. The webinar was well received by both faculty and students.

Dr. Surbhi Agrawal
Faculty Coordinator

Dr. Anitha J
HOD